

The TnT Net

Discussion of

The Law of Success

as originally published by Napoleon Hill in 1928

“It is never too late to be who you might have been.”

George Elliot

TnT Net, Hosted by 11 Cats, 13 April 2024

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Introduction

Probably the best recommendation for Napoleon Hill is the effort that Wikipedia and other publishers have made to discredit him personally, rather than rationally disputing the traits and behaviors that are common among successful people.

Regardless of Hill allegedly using some poetic license to get his point across, the value of the fifteen laws will be readily apparent to the astute reader. The definition of success varies from person to person, what matters is your definition, not others. If you can define what you want and are willing to work towards that goal in a rational manner, just about anything in the non-fiction category is possible. Being aware and applying these behaviors and traits may help you on your path. However, you are not going to be able to Think and Grow yourself into a plant, an elf, a vampire, etc.

That said, there are a few cautions when discussing “The Law of Success”, “Think and Grow Rich” and other Napoleon Hill publications in public. The ideas, behaviors and traits discussed may:

Offend those who are woke, politically correct, hold unquestionable beliefs formed by mass media propaganda and live their day to day lives by emotional decision making.

Be useful to those who prefer direct observation, researching reliable facts, applying critical thinking skills and live by rational decision making.

Please consider reviewing this paper, perhaps searching for Napoleon Hill publications at <https://archive.org> and taking the self-assessment on page 8.

Our questions for the evening:

1. What does success mean to you?
2. Are there additional traits and/or behaviors that have helped you achieve success?

This writer benefitted from reading his books and applying the techniques described therein, perhaps you may find something useful here as well!

A Definite Chief Aim

If you don't know what and/or where you want to be, how will you get there?

Most have dreams, or had dreams of how they want to be and what they want to accomplish. If your non-fictional dreams are not fulfilled, consider writing them down and reviewing them every morning when you get up. Every day take a step, no matter how small, towards making them happen. Eventually you will find yourself where you want to be!

Self-Confidence

The best in every field had a “first day” where they knew essentially nothing. The key to self-confidence is knowing that what they did, you can do too! Study, learn by doing and the next thing you know – what you thought was “hard” is now “easy”!

Habit of Saving

If you can not manage yourself, it is very hard to manage others. The habit of saving provides the financial and mental self-discipline that will enable you to resist trivial, non-productive pursuits and focus on those items that help you achieve your definite chief aim.

Initiative and Leadership

Be a self starter. Lead by example. The path towards your definite chief aim will require you to be a leader. At first you have to lead yourself, soon after, you will be leading others.

Imagination

In your mind, be creative, see yourself already “there”! Use the positive energy to “seize the day”! It is amazing how holding a positive thought in your mind often results in positive outcomes. Likewise, negative thoughts and feelings often lead to negative outcomes! Stay positive!

Enthusiasm

Positive enthusiasm is infectious! Use it to your advantage. Unfortunately, negative enthusiasm is infectious too and is incredibly destructive. Don't let failure impact your positive enthusiasm. Expect failure, learn from it, then try again!

Self Control

"Be the master of your fate, the Captain of your Soul.

We are very fortunate to live in an era where life offers us many choices. Unfortunately, the easy, pleasurable path usually leads in the opposite direction of your definite chief aim and drains your intellectual, emotional and physical capital. Exercise self-control and succeed!

The Habit of Doing More Than Paid For

The door of opportunity opens for those who consistently exceed expectations.

Pleasing Personality

Very often the person we see in the mirror is not the person others see. Observe those who you are interacting with, detect when they are not perceiving you in a positive manner and adjust as required.

Accurate Thinking

There is no substitute for direct real-world observation, reliable facts and rational, logical thought. Emotional decision making usually leads to bad decisions and failure.

Concentration

Focus your entire mind on the task or desire in front of you whenever possible. For humans, parallel multi-tasking usually takes longer than completing each task one after the other. Avoid rationalization of past defeats and emotional decision making. No plan or activity should depend on "luck" to succeed.

Co-Operation

"Success in this world is always a matter of individual effort, yet you will only be deceiving yourself if you believe that you can succeed without the co-operation of other people."

Pleasantly coordinate your own efforts with those of others, in such a manner that friction, jealousy, strife, envy and greed will be eliminated. Make use of all that other people have learned about the work in which you are engaged.

Profiting by Failure

Success is built on the scaffold of temporary defeat. Analyze what happened, learn from it, adjust your plan and try again!

Tolerance

Avoid the disastrous effects of political, gender, racial, religious, etc. prejudices and propaganda poisoning your mind and closing the door to reason and investigation.

Practicing the Golden Rule

Always do unto others as you would wish them to do unto you if your positions were reversed.

Grade Yourself (0 No, 10 Yes!), Do you have a...

The Fifteen Laws of Success	Today	90 days	1 Year
Definite Chief Aim			
Self-Confidence			
Habit of Saving			
Initiative and Leadership			
Imagination			
Enthusiasm			
Self Control			
The Habit of Doing More Than Paid For			
Pleasing Personality			
Accurate Thinking			
Concentration			
Co-Operation			
Profiting by Failure			
Tolerance			
Practicing the Golden Rule			

Conclusion

Success comes from using your mind, reinforced by self-discipline and habit. You either control your mind or it controls you. There is no halfway compromise. The most practical of all methods for controlling your mind is the habit of keeping it busy with a definite purpose, backed by a definite plan. Study the record of any person who achieves noteworthy success, and you will observe that they have control over their own mind, listening to others with an open mind, but not blindly following. Moreover, that person exercises that control and directs it toward the attainment of definite objectives. Without this control, success is not possible.

“Our greatest weakness lies in giving up. The most certain way to succeed is always to try just one more time.”

Thomas Edison